

REGION FOCUS: WORLDWIDE

Business Value of Infinidat InfiniBox

Infinidat customers are realizing **significant value** by leveraging Infinidat InfiniBox for their storage needs to support their IT and business operations. IDC projects that these benefits generate value **worth an annual average of \$1.29 million per organization**, which would result in a **five-year ROI of 162%**.

Key Results

162%
5-year ROI

48%
reduced total cost of operations over 5 years

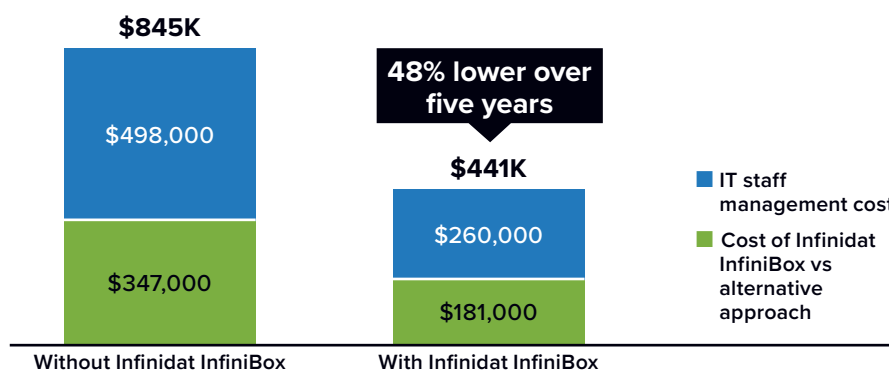
11 months
to payback on investment

CUSTOMER QUOTE:

“The biggest benefit is the ease of management. It just runs and it's extremely reliable. We found basically everything the Infinidat sales team pitched to us was true. It works as advertised, which is huge.”

Storage Benefits

Total Cost of Operations per Petabyte over 5 years



- ⬆️ **49%** more usable PB
- ⬇️ **\$41.6K** operation expense reduction per PB
- ⬇️ **89%** fewer hours of lost productivity per year due to unplanned downtime

CUSTOMER QUOTE:

“The benefits for us is the ease of use and superior support. We have had these for around 6 years, and we’ve had 0 incidents. Infinidat support proactively contacts our sourcing partner highlighting problems in our SAN infrastructure or server infrastructure. I’ve worked in this business for 30 years, and I’ve never had that happen.”

Staff Efficiencies Benefits

⬆️ **51%** more efficient overall storage management teams

⬆️ **\$93.8K** average annual value of increased end user productivity

⬆️ **\$167.0K** average annual benefits per PB